

GlobalStar
Travel Management

21st Annual Conference 2025



Route to Success

22nd - 24th September • Dubai ~ UAE

Italy

Claudio Miglio, General Manager - **Giulia Fidone**, Sales & Client Manager



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Who we are



- Independent Italian TMC, offices in Genoa and Milan
- Since 2025, part of ESA Group – Italy’s leading independent ship management company (4 countries, 19 companies)
- Over 30 years of expertise, now with stronger structure and financial solidity
- Combining the strength of a structured organisation with the care of a boutique service

- Specialisation
 - **Corporate Travel:** 30+ years' experience, our core business, with strong loyalty from our most strategic clients
 - **Marine Travel:** in-depth expertise on marine fares, documentation and worldwide shipyards & regulations
 - **MICE:** full-service event management – from creativity and production to logistics and communication
 - **Leisure:** premium themed packages (fitness, diving, etc.) as well as bespoke itineraries
- Competitive advantage vs. mega agencies
 - **Tailor-made service:** flexible, personalised, and client-centric
 - **24/7 in-house emergency service:** handled by the same team who manages day-to-day operations, ensuring continuity and emotional support during critical situations
 - **Senior, continuously trained staff;** structured business units with clear leadership
 - **Solid financial performance** with above-average margins
 - **ISO-certified** quality management system